



The Trade Remedies Authority (TRA) plays an important and rewarding role. We'll be responsible for keeping trade free and fair ensuring that UK business competes on a level playing field after the UK leaves the European Union. Stepping in to investigate complaints of unfair trade, we'll provide essential protection for UK industry, and in turn for the nation's prosperity.

For you, it's an unprecedented career opportunity. Play your part for the UK, make your mark in a new organisation.

A UK approach to trade remedies

Trade remedies protect economies from unfair trading practices – like dumping and subsidies – and unexpected surges in imports. These measures usually take the form of import duties and have until now been imposed by the European Commission. The Government is creating an arm's-length body, the TRA, to handle investigations on behalf of the UK and recommend new remedies to the Secretary of State for International Trade.

Reporting directly to the Chief Economist, you will lead a team of economists as they assess anti-dumping and subsidy claims. It will be your unit's work – from quantitative modelling to literature reviews to research – that delivers the evidence-based decisions we need to maintain a level global trading field.

We will also look to you to enhance your team's effectiveness, ensuring they have the resources they need and implementing best practice. In turn, as one of our most respected analysts, your insights will aid colleagues in Policy teams, and help us brief the Chair, Chief Executive, Chief Economist and senior decision-makers.

A chance to shape policy

This is an influential role that calls for not only a strong Economics Master's or Bachelor's degree, but also an impressive advisory record and experience of leading teams. Your skills and knowledge of data analysis, and techniques such as discounting and cost benefit analysis, will need to be strong and you should be able to apply them innovatively. It would also help to be Government Economic Service-accredited (or be willing to work towards this), and have experience of trade policy, remedies or bilateral/multilateral negotiations.

As well as inspiring your team to reach ever greater heights, it is essential that you have a flair for harnessing both creativity and hard analysis as you scale high-profile, complex challenges. And as a proven influencer, you will have the gravitas to put your ideas to the Authority, UK industry and international audiences.

This role reports to the Chief Economist and has line management responsibility for a team of Economic Advisors (Grade 7).

Role Purpose

As Head of the Economics Unit in this high profile and fast-moving role, you will bring analytical expertise to anti-dumping, subsidy and safeguard investigations and reviews, which will underpin the TRA's evidence-based recommendations on trade remedy measures.

The TRA's analytical teams will provide research and analysis services to the trade remedies investigations teams, notably on calculating the extent of dumping/subsidisation, assessing injury and causation and conducting the economic interest test. You will lead your team in providing fit-for-purpose analysis to influence decision-making, exploring innovative approaches and embedding analytical best practise in your work. You will regularly brief the Chair, Chief Executive, Chief Economist and other senior decision-makers.

You will develop key partnerships with other TRA teams such as Legal, Policy and Investigations as well as with external experts on trade remedies in the UK and abroad. You will also have the opportunity to shape your role as the organisation grows.

The Head of Economics Unit will...

- Lead a team of economists to deliver an economic work programme in line with the TRA's priorities, providing strategic direction for the team and coordinating its work;
- Build and maintain excellent strategic partnerships with policy colleagues and stakeholders, working closely with them to identify analytical requirements;
- Utilise a range of analytical tools and techniques to produce the required analysis and evidence e.g. literature reviews, quantitative and qualitative economic analysis and research; ensuring that the analysis is practical, targeted and clearly draws out the policy conclusions;
- Build capability in the team to communicate analysis in the most impactful ways through effective written, oral, and visual presentation; contributing actively to the development of options and using analysis to consider their impact;
- Work collaboratively with other analysts to ensure a coherent and joined-up evidence base is being developed and communicated;
- Set appropriate standards for analysis and use of evidence across the TRA and support the development of analysts;
- Line manage, support and mentor staff to deliver high quality results and identify appropriate career development opportunities;
- Take responsibility for analysis undertaken by their team on individual investigations and reviews, providing clarity where potential outcomes are unclear.

As a key member of the leadership team, you will be expected to play an active role in the on-going corporate management and development of the organisation, including building and maintaining relationships with key stakeholders.

We expect all our senior leaders to be:

- **Inspiring** – about their work and its future
- **Confident** – in their engagement with others
- **Empowering** – to allow their teams to deliver

<https://www.gov.uk/government/publications/civil-service-leadership-statement/civil-service-leadership-statement>

Travel

As part of the remit, the post holder may be required on occasion to travel both domestically and internationally for activities such as engaging with colleagues in other Departments, attending international conferences, conducting verification visits, and consulting with stakeholders and partners.

Essential and Preferred Experience

Essential:

As a minimum requirement you'll:

- Have an Economics Master's or Bachelor's degree
- Significant knowledge of and practical post-qualification experience in a relevant field of economics
- Have an impressive advisory record
- Be experienced in leading large teams

Ideally, you'll also:

- Be Government Economic Service-accredited (or to be willing to work towards this)
- Have experience of trade policy or trade remedies and operating in an international context

Personal Attributes and Skills

The successful candidate must be able to demonstrate the following:

Essential:

- Demonstrable ability in undertaking economic analysis based on evidence-based assumptions; ability to apply economic techniques such as discounting, cost benefit analysis, and scenario modelling;
- Ability to think creatively about different analytical solutions to policy questions, and experience of using quantitative analysis in a fast-moving policy context;
- Experience of communicating economic analysis to lay stakeholders, so that the evidence is understood and used appropriately to support policy advice;

- Highly developed interpersonal and influencing skills, with the credibility and ability to build excellent relationships with key stakeholders. As the Head of the Economics Unit, you must be able to effectively interact and work with internal and external stakeholders collaboratively in a diverse international setting;
- Understanding the political, economic and commercial context of operating in international trade;
- A strong and confident senior leader, you will have the ability to motivate, inspire and guide the team and build a culture of delivering high quality results in a dynamic environment;
- Ability to handle high profile cases and ensure that relevant approvals processes are followed, with appropriate escalation of risks and issues as needed;
- Excellent project management skills, including planning and prioritisation skills; ability to deliver through others and effectively manage the team's workload.

Staff transfer

The TRA will be established by the Government's Trade Bill, which is currently being considered by Parliament. For the TRA to be legally established, parliamentary approval of the Trade Bill is required, as is standard. In anticipation of receiving this, the successful candidate will initially be engaged by DIT. Following parliamentary approval, the intention is that the successful candidate will transfer to the TRA as a permanent member of staff and, at this point, their role in DIT will end. For existing Civil Servants on loan, a new loan agreement between their home department and the TRA will be agreed and will replace the initial loan agreement with DIT.